

MDA INSURANCE & FINANCIAL GROUP
BOARD OF DIRECTORS
AGENDA

Meeting of:
November 4, 2022 – 9:00 AM
MDA Building - Okemos

- | | | | |
|--------------|--|-----------------|---|
| I. | CALL TO ORDER | 9:00 AM | JOHNSTON |
| II. | APPROVAL OF MINUTES
The minutes of the June 17, 2022, meeting were approved by email ballot with no changes. | | JOHNSTON |
| III. | COMMITTEE REPORTS | | |
| | A. COMMITTEE ON ENDORSED SERVICES
1. DBS ERC product (Att. 1)
2. TDSC Supply Program (Att. 2)
a. VIP Pricing
b. Compensation
3. Bifurcated Contracts Review (Att. 3)
4. Marketing Update
a. SharpSpring (Att. 4)
b. Publication Marketing Overview (Att. 5)
c. Vocal Video Testimonials (Att. 6) | 9:10 AM | JEFFERS/HOOGASIAN |
| | B. COMMITTEE ON INSURANCE PRODUCTS
1. Property/Casualty
a. Market Changes
1. Property/Inflation
2. Cyber/MFA
b. 2022 Profit Sharing Forecast (Att. 7) | 10:00 AM | DARLING

SPINDLER |
| | C. COMMITTEE ON FINANCE
1. 2023 Budget (Att. 8)
2. Current Financials (Att. 9)
3. Reserve Status (Att. 10)
4. CD/Investment Update (Att. 11)
5. Employee Retention Credit | 10:15 AM | BLANCHARD/WINN |
| V. | PRESIDENT'S REPORT
1. MEWA Board Election (Att. 12) | 10:30 AM | START |
| VI. | REVIEW PENDING LIST (Att. 13) | 10:40 AM | START |
| VII. | DIRECTOR'S COMMENTS | 10:45 AM | JOHNSTON |
| VIII. | FUTURE BOARD MEETING DATES | | |

2023
Friday, February 3 – Okemos
Friday, May 5 – Grand Rapids

2024 (tentative)
Friday, February 2, 2024
Friday, April 19, 2024 -Lansing

Friday, June 23 – Traverse City
Friday, November 3 - Okemos

Friday, June 21, 2024-Okemos
Friday, November 1, 2024 Okemos

IX. ADJOURNMENT

JOHNSTON