

2023 AMOUNTS UPDATED 8/16/2023	Formula Fed from Main page						Hard entered numbers pulled from prior sheets																	
COMBINED TOTALS ENDORSED PROGRAMS	2023						2022				2021				2020				2019					
	Q1 Total	Q2 Total	Q3 Total	YTD Total	YTD +/- \$	Narrative	Q1 Total	Q2 Total	Q3 Total	YTD Total	Q1 Total	Q2 Total	Q3 Total	YTD Total	Q1 Total	Q2 Total	Q3 Total	YTD Total	Q1 Total	Q2 Total	Q3 Total	YTD Total		
ADA BEI-US Bank/Lenovo/AHI/Stynt/Cyracom	8,801.13	9,182.49	8,187.13	26,170.75	(2,649.65)		9,898.00	9,838.37	9,084.03	28,820.40	9,238.86	9,675.97	9,969.25	28,884.08	9,207.54	6,409.79	9,512.63	35,928.02	9,304.25	9,513.34	9,694.44	38,836.86		
Alerus	213.80	24.00	24.00	261.80	261.80		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Best Card	10,976.90	12,277.77	12,781.74	36,036.41	11,563.44	Extensive, continuous growth. New stat: save members average annually of \$6,496 (27%)	7,859.13	8,040.37	8,573.47	24,472.97	4,950.78	5,897.06	6,262.38	17,110.22	6,000.00	6,000.00	6,000.00	24,000.00	6,000.00	6,000.00	6,000.00	24,000.00		
BofA Practice Solutions	28,120.45	11,036.61	25,627.61	64,784.67	(54,741.27)	High interest rates, staff turnover	36,341.94	27,580.26	55,603.74	119,525.94	34,339.01	91,046.26	27,741.43	153,126.70	26,681.24	9,953.18	9,890.17	73,572.33	24,946.44	31,876.82	19,237.31	117,379.31		
Bridge Commercial Realty	-	2,100.00	-	2,100.00	2,100.00		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
CareCredit (Synchrony Bank)	28,233.00	27,459.00	28,745.50	84,437.50	(1,299.50)	CC: Will be fixed \$145,500/year (\$36,375/qtr in 2024)	26,439.00	28,538.00	30,760.00	85,737.00	27,686.00	29,462.00	33,946.00	91,094.00	27,743.00	13,558.00	32,488.00	73,789.00	33,985.00	39,600.00	43,456.00	117,041.00		
Complete Dental IT	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Dailey Solutions	160.80	107.29	107.29	375.38	(29.31)		183.26	147.02	74.41	404.69	192.40	199.34	230.65	622.39	-	16.19	431.45	447.64	-	-	-	-		
DBS Investment Advisers	8,000.00	8,000.00	8,000.00	24,000.00	2,249.62		7,250.00	7,250.38	7,250.00	21,750.38	7,262.00	7,394.00	7,206.00	21,862.00	4,132.00	4,436.00	4,922.00	13,490.00	2,726.00	3,441.00	3,855.00	10,022.00		
Dental Business Companies (Looby Baumgarten)	1,948.30	7,228.82	3,043.21	12,220.33	6,035.91	Looby: Tremendous growth, as of 11/30/23 119 MDA members filed for ERC and recv'd total of \$3,408,000	13.25	5,300.00	871.17	6,184.42	-	-	5,000.00	5,000.00	-	-	-	-	-	-	-	-		
D-MMEX Easyrefine scrap metal	5,680.06	2,991.96	1,177.23	9,849.25	613.97		3,372.01	3,297.64	2,565.63	9,235.28	3,694.89	3,806.31	3,120.39	10,621.59	5,676.02	1,804.21	14,660.38	22,140.61	5,479.32	3,743.39	6,272.10	15,494.81		
Eagle Associates	3,878.25	2,935.50	4,095.50	10,909.25	(1,062.00)		3,568.24	3,833.95	4,569.06	11,971.25	3,199.89	4,330.53	5,151.62	12,682.04	3,149.12	4,675.51	6,035.92	13,860.55	4,562.33	5,475.43	5,714.06	15,751.82		
eScapes	41.40	82.80	283.80	408.00	(91.20)		149.10	149.10	201.00	499.20	31.05	41.40	432.85	505.30	139.80	-	10.70	150.50	493.15	446.35	426.15	1,365.65		
FDA Radiography Program	5,656.75	4,661.25	5,241.50	15,559.50	5,744.75	Extensive qtrly marketing	860.75	4,347.75	4,606.25	9,814.75	2,200.00	3,454.00	2,725.25	8,379.25	2,843.50	3,712.50	1,157.75	7,713.75	3,242.25	5,546.75	3,297.25	12,086.25		
iCoreCloud	17.40	17.40	-	34.80	34.80		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
iCoreConnect Inc./Exchange	2,214.00	2,241.00	2,254.50	6,709.50	(1,642.85)		2,661.75	1,556.10	4,134.50	8,352.35	409.50	639.00	2,272.50	3,321.00	312.75	326.25	503.10	1,142.10	160.00	215.00	260.00	635.00		
iCoreDental	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
iCoreHuddle	44.70	-	-	44.70	44.70		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
iCoreIT	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
iCoreRx/EPCS Add On	11,642.40	11,831.40	11,944.80	35,418.60	2,556.00		14,045.40	9,439.20	9,378.00	32,862.60	480.60	1,695.60	10,567.80	12,744.00	-	-	-	-	-	-	-	-		
iCoreVerify	402.30	402.30	402.30	1,206.90	1,206.90		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
NHDS Radiography	1,452.00	970.75	-	2,422.75	173.25		-	1,449.25	800.25	2,249.50	-	-	-	-	-	-	-	-	-	-	-	-		
ProSites	4,544.38	4,084.24	4,412.98	13,041.60	1,882.75	Continuous growth	2,752.93	3,968.61	4,437.31	11,158.85	2,270.77	1,881.42	2,447.96	6,600.15	-	21.60	508.82	530.42	-	-	-	-		
Prosperident	1,853.10	-	-	1,853.10	1,853.10		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Quality Dental Plans	-	52.47	-	52.47	1.77		50.70	-	-	50.70	34.74	63.00	58.33	156.07	-	-	-	-	-	-	-	-		
SoFi	-	-	75.14	75.14	75.14		-	-	-	-	674.23	-	-	674.23	26.42	-	-	26.42	294.00	574.00	-	868.00		
Solmetex	2,503.95	2,299.20	2,742.50	7,545.65	2,367.35	Continuous growth	774.85	2,156.85	2,246.60	5,178.30	1,981.16	1,549.35	1,418.75	4,949.26	1,870.15	894.00	2,219.70	4,983.85	1,664.00	1,737.71	1,955.00	5,356.71		
TDSC	10,829.66	9,103.94	8,478.35	28,411.95	(5,844.55)	Our royalty % has dropped to 2.5%	11,723.82	11,955.25	10,577.43	34,256.50	-	5,766.38	-	5,766.38	-	-	-	-	-	-	-	-		
Transworld (TSI)	624.50	1,226.50	592.50	2,443.50	(1,282.50)		1,107.00	1,222.00	1,397.00	3,726.00	643.50	370.50	688.00	1,702.00	858.00	215.00	508.50	1,581.50	618.50	516.00	429.54	1,564.04		
Grand Total	137,839.23	120,316.69	128,217.58	386,373.50	(29,877.58)		129,051.13	130,070.10	157,129.85	416,251.08	100,036.14	167,959.37	119,422.83	387,418.34	95,187.47	58,372.22	91,396.02	244,955.71	128,179.97	126,336.37	118,701.16	373,217.50		

Growth Q1-Q3 2023 over Q1-Q3 2022

-7.18% Even with BOA PS being down nearly \$55K, the other programs helped offset the loss.