

Review of Calendar 2021 P&C Results

	<u>Premium Volume</u>	<u>Change</u>	<u>Commission Revenue</u>	<u>Change</u>
Commercial Lines	\$7,276,098	3.8%	\$1,066,646	6.1%
Personal Lines	\$2,947,848	0.1%	\$375,485	3.1%
Total	<u>\$10,223,946</u>	<u>2.7%</u>	<u>\$1,442,131</u>	<u>5.3%</u>
Profit Sharing (est)			\$38,150	
Exp Reimbursement (est)			\$53,000	
Total Combined Revenue			<u>\$1,533,281</u>	