

**MDA INSURANCE & FINANCIAL GROUP**  
**BOARD OF DIRECTORS**  
February 4, 2022 – 9:00 AM  
MDA Headquarters

- |              |                                                                                                                              |                                                                                                                                                                        |                          |
|--------------|------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|
| <b>I.</b>    | <b>CALL TO ORDER</b>                                                                                                         | <b><u>9:00 AM</u></b>                                                                                                                                                  | <b>BOOTH</b>             |
| <b>II.</b>   | <b>APPROVAL OF MINUTES</b><br>The minutes of the November 5, 2021, meeting were approved by email ballot.                    |                                                                                                                                                                        | <b>BOOTH</b>             |
| <b>III.</b>  | <b>EMPLOYEE RECOGNITION</b><br>Deb Fernandez – 5 years<br>Averill Meadows – 10 years                                         |                                                                                                                                                                        | <b>START</b>             |
| <b>IV.</b>   | <b>COMMITTEE REPORTS</b>                                                                                                     |                                                                                                                                                                        |                          |
|              | <b>A. COMMITTEE ON ENDORSED SERVICES</b>                                                                                     | <b><u>9:15 AM</u></b>                                                                                                                                                  | <b>JEFFERS/HOOGASIAN</b> |
|              | 1. Prosperident endorsement (Att. 1)                                                                                         |                                                                                                                                                                        |                          |
|              | 2. Bifurcated Program/2021 TDSC review (Att. 2)                                                                              |                                                                                                                                                                        |                          |
|              | <b>B. COMMITTEE ON FINANCE</b>                                                                                               | <b><u>10:35 AM</u></b>                                                                                                                                                 | <b>JOHNSTON/WINN</b>     |
|              | 1. Year-End Financials (Att. 3)                                                                                              |                                                                                                                                                                        |                          |
|              | 2. IFG CD/Investment Update (Att. 4)                                                                                         |                                                                                                                                                                        |                          |
|              | 3. IFG Reserve Status (Att. 5)                                                                                               |                                                                                                                                                                        |                          |
|              | <b>C. PROPERTY/CASUALTY</b>                                                                                                  | <b><u>11:05 AM</u></b>                                                                                                                                                 | <b>SPINDLER</b>          |
|              | 1. Review of 2021 Results and Ancillary Revenues (Att. 6)                                                                    |                                                                                                                                                                        |                          |
|              | <b>D. MARKETING UPDATE (Att. 7)</b>                                                                                          | <b><u>11:20 AM</u></b>                                                                                                                                                 | <b>DARLING</b>           |
|              | 1. MDA Insurance 2022 Update                                                                                                 |                                                                                                                                                                        |                          |
|              | 2. MDA Services 2022 Update                                                                                                  |                                                                                                                                                                        |                          |
| <b>V.</b>    | <b>PRESIDENT’S REPORT (will be under Joint Meeting)</b>                                                                      | <b><u>11:50 AM</u></b>                                                                                                                                                 | <b>BOOTH</b>             |
| <b>VI.</b>   | <b>REVIEW PENDING LIST (Att. 8)</b>                                                                                          | <b><u>11:50 AM</u></b>                                                                                                                                                 | <b>START</b>             |
| <b>VII.</b>  | <b>DIRECTOR’S COMMENTS</b>                                                                                                   | <b><u>11:55 AM</u></b>                                                                                                                                                 | <b>BOOTH</b>             |
|              | ** BREAK **                                                                                                                  |                                                                                                                                                                        |                          |
| <b>VIII.</b> | <b>JOINT IFG/MEWA BOARD MTG.</b>                                                                                             | <b><u>12:00 PM</u></b>                                                                                                                                                 |                          |
|              | **WORKING LUNCH **                                                                                                           |                                                                                                                                                                        |                          |
| <b>IX.</b>   | <b>BOARD MEETING DATES – 2022</b><br><br>Friday, April 29 – Novi<br>Friday, June 17 – Lansing<br>Friday, November 4 – Okemos | <b>BOARD MEETING DATES - 2023</b><br><br>Friday, February 3 – Okemos<br>Friday, May 5 – Grand Rapids<br>Friday, June 23 – Traverse City<br>Friday, November 3 – Okemos |                          |
| <b>X.</b>    | <b>ADJOURNMENT</b>                                                                                                           |                                                                                                                                                                        | <b>BOOTH</b>             |