

Preparing for the sale of your dental practice

Are you ready for retirement? Start planning today.



As a member of the Michigan Dental Association, you are cordially invited to attend this rewarding seminar about planning your future. At the event, you will receive vital information on how to maximize your practice's value. This program will also provide you a solid foundation for what you need to do to prepare your practice for transition. Don't miss this opportunity to start planning your future. Reserve your spot today!

Topics of Discussion

- The importance of developing an Emergency Exit Strategy
- Key elements that should be included in associate agreement
- Practice Valuations and what factors have the most impact on value
- How to increase your value through practice enhancements
- Is a Buy-In/Buy-Out a good transition option?
- Income planning and impact of 8%
- Dental lending: What do banks look for?

Featured speakers



Dr. Joseph McManus, DMD, MS, MHA, MS, FACD

Dr. McManus has practiced pediatric dentistry for over 25 years and is now a consultant for Henry Schein Professional Practice Transitions. In addition, he serves as an Associate Clinical Professor of Dental Medicine at Columbia University College of Dental Medicine and as the Director of Practice Management. With a degree in pediatric dentistry from the Children's Hospital of Philadelphia and four masters' degrees, Dr. McManus has lectured at many dental schools and national dental meetings on practice transitions.



Sara Marterella

Henry Schein Professional Practice Transitions

Your local Henry Schein Professional Practice Transitions consultant will be on site and available to answer questions.



Doug Sellan

Bank of America Practice Solutions

A Business Development Officer who specializes in Dental Practice Sales & Acquisitions will be on site. He will discuss how dentists in today's economy are able to secure financing to acquire your practice.

Event information

Thursday, November 1, 2018

Registration

5:30 p.m. – 6:00 p.m.

Seminar

6:00 p.m. – 9:00 p.m.

Cost

Complimentary

Location

Henry Schein Dental Center
46943 Enterprise Court
Wixom, MI 48393

Food and beverages provided.

Space is limited,
enroll today!

RSVP by email:
dg.seminar@bac.com
or by phone:
614.254.3650

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